HAVELLS INDIA LIMITED
Regd. Off. : 1, Raj Narain Marg, Civil Lines, Delhi - 110054
Corporate Off. : QRG Towers, 2D, Sector - 126, Expressway, Noida - 201304
Tel. \# 0120-3331000; Fax \# 0120-3332000, Email: investors@havells.com
CIN: L31900DL1983PLC016304
UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2015

| S.N. | Particulars | Quarter Ended |  |  | Year ended |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 30-Jun-15 | 31-Mar-15 | 30-Jun-14 | 31-Mar-15 |
|  |  | (Unaudited) | ( Audited) | (Unaudited) | (Audited) |
| 1 | Income from operations |  |  |  |  |
|  | a) Net Sales/Income from Operations (Net of excise duty) | 1258.10 | 1339.69 | 1267.05 | 5196.08 |
|  | b) Other Operating Income | 9.04 | 9.60 | 9.82 | 42.61 |
|  | Total income from operations (net) | 1267.14 | 1349.29 | 1276.87 | 5238.69 |
| 2 | Expenditure <br> a) Cost of materials consumed <br> b) Purchases of stock-in trade <br> c) Change in inventories of finished goods, work-in-progress and stock-in-trade | $\begin{array}{r} 734.40 \\ 64.23 \\ (57.39) \end{array}$ | $\begin{array}{r} 650.63 \\ 80.59 \\ 95.05 \end{array}$ | $\begin{array}{r} 757.32 \\ 84.76 \\ (65.47) \end{array}$ | $\begin{array}{r} 2784.51 \\ 399.20 \\ (5.29) \end{array}$ |
|  | (A) Total material cost ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 741.24 | 826.27 | 776.61 | 3178.42 |
|  | d) Employee benefits expense | 87.92 | 80.26 | 73.44 | 312.72 |
|  | e) Depreciation and amortisation expense | 22.45 | 21.29 | 20.79 | 87.51 |
|  | f) Foreign Exchange Fluctuation loss/(gain) | 2.32 | (1.70) | (1.09) | (7.95) |
|  | g) Advertisement and sales promotion | 47.51 | 28.44 | 46.93 | 154.99 |
|  | h) Other expenses | 229.88 | 234.68 | 218.87 | 893.44 |
|  | (B) Total other cost ( d to h ) | 390.08 | 362.97 | 358.94 | 1440.71 |
|  | Total expenses ( $\mathrm{A}+\mathrm{B}$ ) | 1131.32 | 1189.24 | 1135.55 | 4619.13 |
| 3 | Profit from operations before other Income, finance costs and exceptional Items (1-2) | 135.82 | 160.05 | 141.32 | 619.56 |
| 4 | Other Income | 16.82 | 12.42 | 11.54 | 44.26 |
| 5 | Profit from ordinary activities before finance costs and exceptional items (3+4) | 152.64 | 172.47 | 152.86 | 663.82 |
| 6 | Finance Costs | 3.01 | 1.20 | 3.31 | 17.57 |
| 7 | Profit from ordinary activities after finance costs but before exceptional items (5-6) | 149.63 | 171.27 | 149.55 | 646.25 |
| 8 | Exceptional items | - | - | - | - |
| 9 | Profit from ordinary Activities before tax (7+8) | 149.63 | 171.27 | 149.55 | 646.25 |
| 10 | Tax expenses | 42.26 | 49.42 | 42.28 | 181.31 |
| 11 | Net Profit from ordinary activities after tax (9-10) | 107.37 | 121.85 | 107.27 | 464.94 |
| 12 | Extraordinary Items (net of tax expenses) | - | - | - | - |
| 13 | Net Profit for the period (11+12) | 107.37 | 121.85 | 107.27 | 464.94 |
| 14 | Minority interest | - | - | - | - |
| 15 | Net Profit after taxes and minority interest (13-14) | 107.37 | 121.85 | 107.27 | 464.94 |
| 16 | Paid up Equity Share Capital (Face value of Re.1/- each) | 62.46 | 62.44 | 62.40 | 62.44 |
| 17 | Reserves excluding revaluation reserves as per balance sheet of previous year | - | - | - | 2,313.35 |
| 18 | Earnings per share (EPS) before extraordinary items ( of Re.1/-each) (not annualised) : <br> a) Basic and Diluted <br> Earnings per share (EPS) after extraordinary items ( of Re.1/-each) (not annualised) : <br> a) Basic and Diluted | $\begin{aligned} & 1.72 \\ & 1.72 \\ & \hline \end{aligned}$ | 1.95 1.95 | 1.72 1.72 | 7.45 <br> 7.45 |
| A. $1$ | PARTICULARS OF SHAREHOLDING <br> Public shareholding <br> - Number of Shares <br> - Percentage of shareholding | $\begin{array}{r} 239629860 \\ 38.37 \\ \hline \end{array}$ | $\begin{array}{r} 239530115 \\ 38.36 \\ \hline \end{array}$ | $\begin{array}{r} 239145835 \\ 38.32 \\ \hline \end{array}$ | $\begin{array}{r} 239530115 \\ 38.36 \\ \hline \end{array}$ |
| 2 | Promoters and Promoter Group Shareholding <br> a) Pledged/Encumbered <br> - Number of shares <br> - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of shares (as a \% of the total share capital of the company) <br> b) Non - encumbered <br> - Number of shares <br> - Percentage of shares (as a \% of the total shareholding of the promoter and promoter <br> - Percentage of shares (as a \% of the total share capital of the company) | $\begin{array}{r} \text { NIL } \\ \text { N.A. } \\ \text { N.A. } \\ \\ 384957920 \\ 100.00 \\ 61.63 \\ \hline \end{array}$ | NIL N.A. N.A. 384957920 100.00 61.64 | $\begin{array}{r} \text { NIL } \\ \text { N.A. } \\ \text { N.A. } \\ \\ 384957920 \\ 100.00 \\ 61.68 \\ \hline \end{array}$ | $\begin{array}{r} \text { NIL } \\ \text { N.A. } \\ \text { N.A. } \\ \\ 384957920 \\ 100.00 \\ 61.64 \\ \hline \end{array}$ |
| B. | INVESTORS COMPLAINTS <br> Pending at the beginning of the quarter <br> Received during the quarter <br> Disposed of during the quarter <br> Remaining unresolved at the end of the quarter | Quarter ended 30 Nil 2 2 Nil | June 2015 |  |  |

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SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED


Notes:

1
During the quarter, the Company has entered into a share subscription cum purchase agreement dated April 21, 2015 to acquire $51 \%$ stake in 'Promptec Renewable Energy Solutions Private Limited' for a consideration of Rs. 29.12 crores.
2 (a) During the quarter, employees covered under "Havells Employees Stock Option Plan 2013" have exercised their options and accordingly 88,265 equity shares are transferred in the name of the employees.
(b) During the quarter, employees covered under "Havells Employees Long Term Incentive Plan 2014" have exercised their options and accordingly 99,745 equity shares are issued in the name of employees.
3 Tax expense includes current tax, deferred tax and is net of MAT credit if any.
4 Figures for the previous periods have been regrouped and reclassified to conform to the classification of the current period, where necessary.
5解 financial year ended March 31, 2015 and the unaudited published year to date figures upto December 31, 2014, being the third quarter of the previous financial year, which were subjected to limited review.
6 The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on July 25, 2015. The statutory auditors of the Company have conducted limited review of these financial results.

